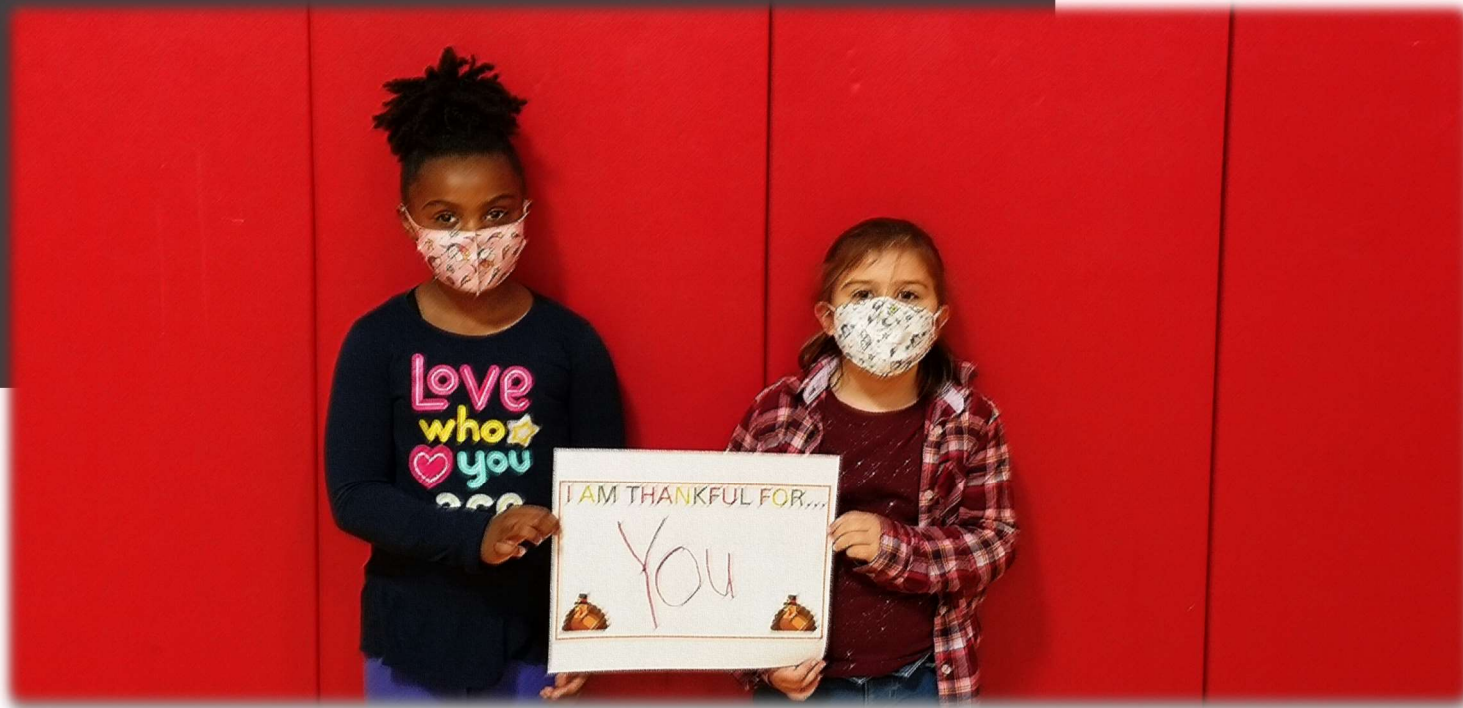


2020 Annual Report



*Stronger, Smarter, Bolder
Together*

**girls
inc.**

Inspiring all girls to be strong, smart, and bold

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Leadership Staff

Ashli Fragomeni
Executive Director

Diana Suits
Senior Director of Programs

Renee Kelly
Director of Development

Kerry Gribbon
Director of Grants & Partnerships

Tatyana Alexander
Program Coordinator

Kelly Mucci
Eureka! Manager/Albany Site Manager



Letter from the Executive Director

Dear Friends,

May 6, 2020 was my official first day as executive director of Girls Inc. of the Greater Capital Region. And on that day, our centers in Albany and Schenectady were quiet. Empty. Locked.

The girls were in their third month of virtual learning and the staff was working from home. Arrangements for our annual Summer Fun Camp were underway, but they included stuffing backpacks with books and activities that the girls could do from home, instead of planning fun science experiments and educational field trips.

When the school year began in fall 2020 in its various forms - fully virtual in some schools, hybrid in others - we started to hear from parents that their girls' mental health was suffering. We needed to open our doors - and we did - but it was no small feat. We had to expand our hours to coincide with the hybrid schedule of the local school district, increase staff hours to support the families whose girls chose to navigate virtual learning from our center each afternoon, and of course, upgrade the WiFi to accommodate all of those laptops, tablets, and Google Meets.

Girls Inc. of the Greater Capital Region has had a tremendous impact in its 84-year-history and I believe that our achievements in 2020 were some of our shining moments. Girls Inc. girls live healthy and active lifestyles and are less likely to engage in risky behavior; they are eager to learn, successful in school, and more likely to graduate from post-secondary education; and they display *diligence, perseverance, and resilience*.

"Girls Inc. of the Greater Capital Region has had a tremendous impact in its 84-year-history and I believe that our achievements in 2020 were some of our shining moments."

Your support in 2020 - *and every year* - is what funds the programs, experiences, and opportunities that inspire local girls to break negative cycles and become educated adults capable of making positive contributions to their Capital Region communities. On behalf of the girls we serve, thank you.

Ashley A. Fragoneri

MISSION

At Girls Inc. of the Greater Capital Region we inspire all girls to be strong, smart, and bold. At our centers in Albany and Schenectady, we provide a safe space for girls from all walks of life and focus on the development of the whole girl. A girl learns to value herself, take risks, and discover and develop her inherent strengths. The combination of **long-lasting mentoring relationships**, a **pro-girl environment**, and **evidence-based programming** equips girls to navigate gender, economic, and social barriers, and grow up **healthy, educated,** and **independent**.

VISION

Empowering Girls in an Equitable Society

Girls Inc. strives to help members overcome challenges, such as poverty, teen pregnancy, bullying, academic struggles, and abuse. Our research driven after-school programs for girls grades K-12 help break negative cycles and empower girls to reach their full potential.



BOARD OF DIRECTORS

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Kelly Smith
Chair

Caitlin Montalvo
Vice Chair

Brad Hopper
Treasurer

Kelly McNamee
Secretary

BOARD

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Kevin Curley

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Kelly Lafnitzegger

Marissa Martini

John Reschovsky

Sara Rindenello

Casey Rosenzweig

Jess Rubino

Devlyn Tedesco

Nancy Wickham

Susan Zongrone



GIRLS INC. FOUNDATION TRUST OF SCHENECTADY (GIFTS) TRUSTEES

OFFICERS

Marcia Alazraki
Co-Chair

Barbara Chizniak
Co-Chair

Vacant
Secretary/Treasurer

TRUSTEES

Teresa Casey

Deb Collins

Brad Hopper*

Judy Kahn

**Shared Trustee*



WHO WE SERVE



71% OF GIRLS COME FROM SINGLE-PARENT HOMES

85% OF GIRLS IDENTIFY AS GIRLS OF COLOR



65% OF GIRLS LIVE IN HOUSEHOLDS WITH AN ANNUAL INCOME OF \$30,000 OR LESS

2020 IMPACT & OUTCOMES

January/February

Opened our doors for the spring after school session in Schenectady and Albany.

March/April/May

When schools shut down, we began providing free snacks twice per week via non-contact pick up at our centers. We also adapted the Eureka! program to offer virtual programming with professional women in the local community, so that girls in grades 8-12 didn't have to miss out on an introduction to STEM, personal development, sports, mentorship, and career exploration.

June/July/August

We provided take-home kits with supplies for educational and fun activities based on some of our usual Summer Fun Camp themes to keep girls engaged while sheltering in place. The kits were available twice per week via non-contact pick up at our centers. We were then able to offer a limited half-day summer camp experience for 10 girls per week over the course of four weeks.

September/October/November

We extended the Schenectady Center hours from noon - 5:30 p.m. to accommodate the school district's hybrid learning plan. This required that we increase staff hours, upgrade the WiFi in the building, and train staff to provide one-on-one assistance with real-time virtual learning to help keep girls from falling behind academically.

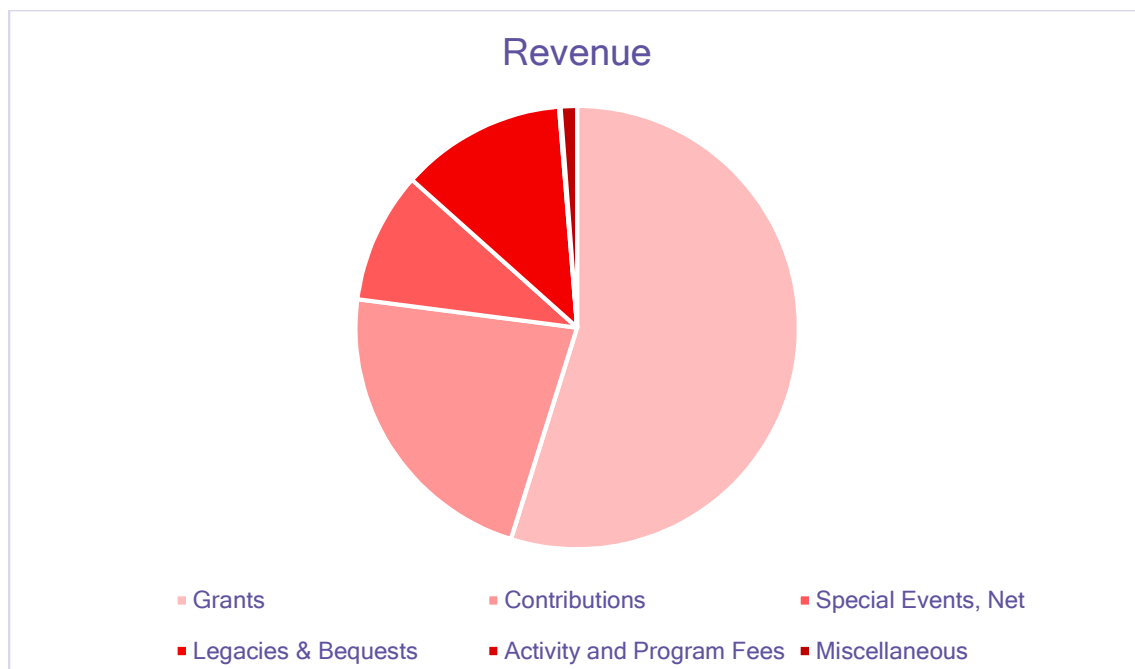
December

In lieu of our annual holiday shop and party, we made a gift basket for each girl with personal and family items and delivered them to their homes. As is our tradition, we participated in the Toys for Tots program and provided toys for children in the Schenectady and Albany communities that we serve through curbside pick-up.

SUPPORT, REVENUE AND RECLASSIFICATIONS

January 1, 2020 - December 31, 2020

Grants	\$410,849
Contributions	\$166,555
Special Events, Net	\$71,656
Legacies and Bequests	\$90,524
Activity and Program Fees	\$837
Miscellaneous	\$8,922
Total Support, Revenue and Reclassifications	\$749,343

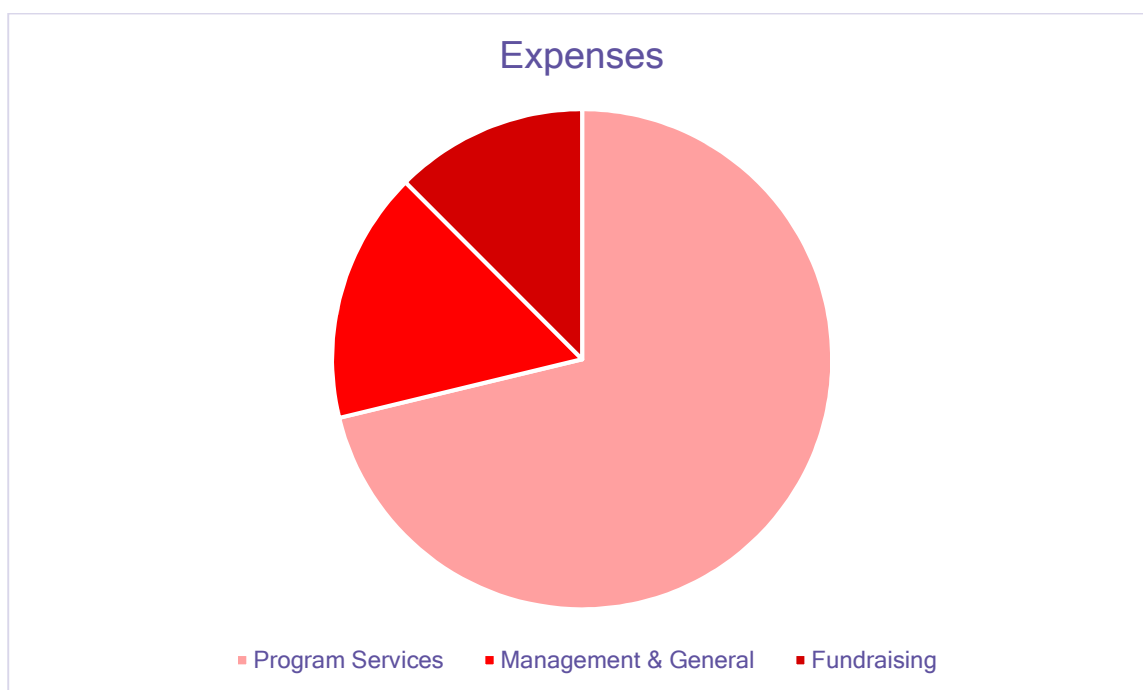


EXPENSES

January 1, 2020 - December 31, 2020

Program Services	\$785,536
Management and General	\$179,630
Fundraising	\$137,658
Total Expenses	\$1,102,824

Non-Operating Gains	\$1,115,825
Increase in Net Assets	\$762,344



Honor Roll of Donors

Foundation, Corporate, and Government Support

\$50,000

Edward D. Cammarota Foundation Inc.
National Grid
SEFCU
KeyBank Foundation

\$25,000

Keybank

\$20,000

First Niagara Foundation
Rite Aid Foundation
Bank of America Charitable Foundation

\$15,000

Albany Medical Center Foundation
Girls Incorporated National Office
M&T Bank

\$10,000

Stewart's Foundation
GE Power Systems
Foroulis Private Foundation
MVP Health Care
Applied Materials Foundation
Review Foundation Inc.
TD Charitable Foundation
United Way of the Greater Capital Region

\$5,000

Albany County Youth Bureau
Bank of America
Schenectady County Youth Bureau
David and Candace Weir Foundation
BlueShield of Northeastern New York
Berkshire Bank Foundation
Homestead Funding Corp.

\$2,500

GoodCoin Foundation
Gibbon Family Fund
Bechtel Plant Machinery Inc.
Hershey Family Fund
The Tronco Financial Group
OneGroup
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\$1,000

Christmas Wish Campaign c/o 810 WGY
 Winston-Salem Foundation
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 Huff 'N Puff
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Matching Gift Support

America Online Giving Foundation
 Bank of America Charitable Foundation
 GE Foundation
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Special thanks to the **United Way of the Greater Capital Region** and **The Community Foundation of the Greater Capital Region** for their assistance in procuring gifts from individual donors and funds. We would like to acknowledge donor-advised fund administrators, **Fidelity Charitable** and **Schwab Charitable**, and are grateful for the support received from the following:

David and Candace Weir Foundation
 Golub Family Foundation Inc.
 Gribbon Family Fund
 Wright Family Foundation
 Hershey Family Fund
 Philly & Charlie Dake Cornell Foundation
 Susan and Bill Dake Family Fund

Trusts

Green Estate Trust
 Helen P. LeFevre Charitable Trust
 Rosenberger Trust

Individuals: Champions For Girls

Girls Inc. Champions for Girls are generous individual philanthropists who are dedicated to inspiring girls to be strong, smart, and bold. With our thanks, Girls Inc. of the Greater Capital Region donors whose annual giving is greater than \$1,000 (cumulatively) will receive national recognition.

\$25,000+

William Newman CFP

\$15,000

John and Sandra Reschovsky

\$10,000

Kelly Lafnitzegger

Richard Harlow

\$5,000

Susan and Bill Dake

\$2,500

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Ernest L. Hall and Carol J. Neff

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Priscilla and Lawson Harris

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Willard Anderson and Robin Lozman

Anderson DDS

\$1,000

Andrew Reschovsky

Anonymous

Fred and Christine Daniels

Robert and Deborah Ward

Sharon C. Awramik

Sherry Finkel Murphy



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Alysha Branch	Casey O'Neill
Amy Coonan	Cassandra Carraher
Analine S. Hicks	Cecilia Walsh
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 Tammy Fragomeni
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 Daniel Newman
 John Wilkinson
 Meaghan Nichols Sammons
 Rita Ann Westfall
 Rose A. Caracciolo
 Ruth A. Harlow



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Albany Marriott Hotel
Albany Symphony
Arthur Murray Dance Studio
Ashley Jeffrey Bouck
Beth Beshaw
Black & Blue Steak & Crab
Central Business Improvement
District
Crossgates Mall
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Enchanted Water Safari
Hilton Garden Inn Clifton Park
Hoffman Car Wash & Jiffy Lube
Hudson Chatham Winery
Hy-Line Cruises
Koto Japanese Restaurant
Lake George Steamboat
Company
Longfellows Hotel & Restaurant
MiSci

Mountain Ridge Adventure
MVP Health Care
New World Bistro Bar
Renaissance Albany Hotel
RPI Athletics
Rumors Salon & Spa
Saratoga Automobile Museum
The Children's Museum at
Saratoga
The Egg
The Lazy Axe
The Olde Bryan Inn
The Whistling Kettle
The Wild Center
TnT Dance
Tri-City Valley Cats
UME: Urban Massage Elite
Union College Athletics
Utica Zoo
Velux America LLC
Vivid LLC

Capital Campaign Support

\$25,000

Tri City Rentals

\$10,000

Golub Family Foundation, Inc.

\$2,500

Ann and Richard DiSarro

\$1,000

Devlyn Tedesco

Teresa Casey & Colin W. Quinn

\$500

Bradley and Laura Hopper

Carrie Hughes-Cromwick

Heather Ingram

Jane Trinidad-Hennes

Marcia Alazraki

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\$50,000

Wright Family Foundation

Philly & Charles Dake Fund at Cornell

\$10,000

John and Sandra Reschovsky

\$5,000

The Carlilian Foundation

\$500

Caitlin Montalvo

Cynthia Barbuti

Gemma Allen



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(518) 374-9800
Girlsinccapitalregion.org